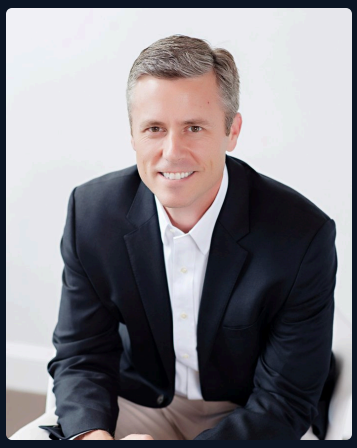


CONTACT

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Cincinnati, Ohio

RECOGNITION

- Sergeant Audie Murphy Club, U.S. Army
- Inc. 5000 honoree company, 2025
- Best Places to Work finalist, Hinge Global
- Verizon national recognition, regional turnaround
- Multiple President's Club awards

CLEARANCE

Top Secret

EDUCATION AND SERVICE

U.S. Army, 101st Airborne Division

OPEN TO

COO, CCO, CRO, President, and GM roles at growth-stage through enterprise companies.

EXECUTIVE PROFILE

Fred Killingsworth

Executive operator leading companies through technological and digital transformation, with clarity, speed, and results.

Summary

Twenty-five years building revenue, operations, and teams across technology, commerce, and defense. Chief Commercial and Operating Officer, investor, and board member at InfiniteTactics, where I led the shift from engineering services to a product-led secure AI platform business. Founder of Hinge Global, taken from concept to private equity exit in four years. Earlier, national-scale distribution at Worldpay and Amazon and a regional turnaround at Verizon. Founder of Silent Services AI, a strategic AI advisor to owners and executives.

Selected results

109% company revenue growth
InfiniteTactics, 2023 to 2025, while converting the model from T&M to platform

427% platform revenue CAGR
Since 2022, from a small baseline; recurring mix from under 1% to 36%

Concept to PE exit in four years
Hinge Global; nine-figure GMV at peak; two PE transactions, 2019 and 2023

21st to 2nd nationally in two quarters
Verizon region, integrated M2M recurring data revenue

National payment distribution
Worldpay channels with Microsoft, AT&T, Sprint, and Verizon

Nine-country expansion
Amazon B2B gift card and incentive division, strategy and sequencing

Expertise

Transformation strategy and operating model | Technology, AI, and secure platforms | Commercial growth and distribution | Leadership, teams, and value creation | FP&A and scenario modeling | Pricing and packaging | Partnerships and channels | M&A and exit readiness

Experience

ROLE	ORGANIZATION	YEARS
Chief Commercial and Operating Officer, Investor, Board Member	InfiniteTactics	2023 to present
Founder	Silent Services AI	2026
Founder and CEO; Board Member	Hinge Global	2015 to 2023
Principal Business Development	Amazon	[years]
VP, Mobile Business Development	Worldpay (Vantiv)	[years]
Technical sales leadership	Verizon; Sprint	[years]
101st Airborne Division	U.S. Army	[years]

Board and advisory

InfiniteTactics, board member (2023 to present) · Toren, advisory board (2026 to present) · Hinge Global, board (2019 to 2023) · University of Cincinnati 1819 Venture Lab, entrepreneurial advisor (2022 to present)