

CONTACT

fred@silentservicesglobal.com

fredkillingsworth.com

linkedin.com/in/fredkillingsworth

Cincinnati, Ohio

RECOGNITION

- Sergeant Audie Murphy Club, U.S. Army
- Inc. 5000 honoree company, 2025
- Best Places to Work finalist, Hinge Global
- Verizon national recognition, regional turnaround
- Multiple President's Club awards

CLEARANCE

Top Secret

EDUCATION AND SERVICE

U.S. Army, 101st Airborne Division

BOARD SEATS SOUGHT

- PE- and VC-backed private companies
- Public companies
- Nonprofit: veteran, first responder, and entrepreneurship causes

SECTORS

B2B software and services · AI and data infrastructure · Defense technology and dual-use · Commerce and payments · Regulated industries

BOARD PROFILE

Fred Killingsworth

Operator-grade judgment for boards navigating growth, transformation, M&A, and AI.

Board bio

Fred Killingsworth is an executive operator with more than 25 years of experience leading companies through technological and digital transformation. He is Chief Commercial and Operating Officer, investor, and board member at InfiniteTactics, a veteran-owned defense technology company named to the 2025 Inc. 5000, where he led the shift from engineering services to a product-led secure AI platform business. He founded Hinge Global, a digital commerce company he took from concept to private equity exit in four years, and is the founder of Silent Services AI, a strategic AI advisor to owners and executives. Earlier he built national-scale payment distribution at Worldpay, led international expansion at Amazon, and turned around a Verizon region. A U.S. Army veteran of the 101st Airborne Division and member of the Sergeant Audie Murphy Club, he serves on the advisory board of Toren and advises founders at the University of Cincinnati 1819 Venture Lab. He holds a Top Secret clearance.

What I bring to a board

Commercial growth and distribution
Building and resetting revenue engines: pricing, channels, partnerships, forecasting. Evidence: Worldpay, Amazon, Verizon, Hinge Global, InfiniteTactics.

Transformation and operating model
Services to product, operating cadence, FP&A discipline. Evidence: InfiniteTactics 109% revenue growth, 2023 to 2025.

AI strategy and oversight
Where AI pays, how it is governed, how the return is measured. Evidence: secure AI platform fielded through TS/SCI; founder of Silent Services AI.

M&A, exits, and integration
Two private equity transactions at Hinge Global; diligence from both sides of the table.

Board experience

ORGANIZATION	ROLE	YEARS
InfiniteTactics	Board Member	2023 to present
Toren	Advisory Board Member	2026 to present
Hinge Global	Board Member	2019 to 2023
University of Cincinnati 1819 Venture Lab	Entrepreneurial Advisor	2022 to present

Committee strengths

Go-to-market and revenue · M&A and integration · AI strategy and oversight · Leadership and talent · Audit and FP&A literacy